

NATIONAL ALLIANCE OF LIFE COMPANIES

2018 Fall Conference

Nemacolin Woodlands Resort, Farmington, PA

September 12-14, 2018

Tentative Agenda

Wednesday, September 12

8:30 a.m. - 11:30 a.m.

BOARD MEETING

(Club Room)

12:00 p.m. - 5:00 p.m.

REGISTRATION

(Lafayette Hospitality)

1:00 p.m. - 2:00 p.m.

EMERGING ISSUES MEETING

Open to all non-regulator attendees

(Sequoia)

2:00 p.m. - 3:00 p.m.

ACTUARIAL MEETING

Open to all non-regulator attendees

(Sequoia)

3:00 p.m. - 5:00 p.m.

**SMALL POLICY/SPECIALTY
MARKETS MEETING**

Open to all non-regulator attendees

(Sequoia)

6:00 p.m. - 7:00 p.m.

OPENING RECEPTION

(Lafayette Patio)

7:00 p.m.

COMMISSIONERS' DINNER

Commissioners and NALC

Board of Directors

(Club Room)

DINNER ON YOUR OWN

All other attendees

Thursday, September 13

7:30 a.m. - 8:30 a.m.

**REGISTRATION
& CONTINENTAL BREAKFAST**

(Grand Ballroom)

8:30 a.m. - 11:45 a.m.

GENERAL SESSION

(Grand Ballroom)

WELCOME

Rob Hardy, NALC President

Thursday, September 13, cont.

8:30 a.m. - 9:30 a.m.

COMMISSIONERS' PANEL

Marlene Caride, New Jersey

Ray Farmer, South Carolina

9:30 a.m. - 10:30 a.m.

COMMISSIONERS' PANEL

Doug Ommen, Iowa

Allan McVey, West Virginia

10:30 a.m. - 10:45 a.m.

REFRESHMENT BREAK

10:45 a.m. - 11:45 a.m.

COMMISSIONERS' PANEL

Chlora Lindley-Myers, Missouri

Rep. Glen Mulready, Oklahoma

1:00 p.m.

GOLF OUTING

(Mystic Rock)

AFTERNOON AT LEISURE

DINNER ON YOUR OWN

Friday, September 14

7:30 a.m. - 8:30 a.m.

**REGISTRATION
& CONTINENTAL BREAKFAST**

(Grand Ballroom)

8:30 a.m. - Noon

GENERAL SESSION

(Grand Ballroom)

8:30 a.m. - 9:00 a.m.

UPDATE ON PA INSURANCE LAW

Rep. Marguerite C. Quinn,

Pennsylvania House of Representatives,

District 143

9:00 a.m. - 9:30 a.m.

**INTEREST RATES - A HISTORIC
VIEW**

Stephen Gonzalez,

AQS Asset Management LLC

Friday, September 14, cont.

9:30 a.m. - 10:00 a.m.

RBC - WHERE ARE WE NOW

Leon Langlitz, Lewis & Ellis Inc.

10:00 a.m. - 10:15 a.m.

REFRESHMENT BREAK

10:15 a.m. - 10:45 a.m.

**BRIDGING GAPS BETWEEN
CARRIERS & AGENTS**

Joel Allen, LTC Global

10:45 a.m. - 11:30 a.m.

GUARANTEE FUND ISSUES

Charles Gullickson,

Davenport, Evans, Hurwitz & Smith, LLP

Nick Thompson,

UnitedHealth Group

11:30 a.m. - Noon

**THE FUTURE OF REVENUE AND
DISTRIBUTION**

Michael Babikian, LegacyShield

AFTERNOON AT LEISURE

6:30 p.m. - 7:00 p.m.

CLOSING RECEPTION

(Grand Ballroom Patio)

7:00 p.m. - 9:00 p.m.

BANQUET

(Grand Ballroom)

*Please note that some invited speakers
have not formally accepted or declined as
of publication date of this tentative agenda.*