

NATIONAL ALLIANCE OF LIFE COMPANIES

2018 Spring Conference

Hilton Buffalo Thunder, Santa Fe, NM

April 25-27, 2018

Tentative Agenda

Wednesday, April 25

8:30 a.m. - 11:30 a.m.

BOARD MEETING

(Pueblo A)

12:00 p.m. - 5:00 p.m.

REGISTRATION

(Lobby)

1:00 p.m. - 2:00 p.m.

EMERGING ISSUES MEETING

Open to all non-regulator attendees

(Vista A)

2:00 p.m. - 3:00 p.m.

ACTUARIAL MEETING

Open to all non-regulator attendees

(Vista A)

3:00 p.m. - 5:00 p.m.

**SMALL POLICY/SPECIALTY
MARKETS MEETING**

Open to all non-regulator attendees

(Vista A)

6:00 p.m. - 7:00 p.m.

OPENING RECEPTION

(Jemez Terrace)

7:00 p.m.

COMMISSIONERS' DINNER

Commissioners and NALC

Board of Directors

(Pueblo A)

DINNER ON YOUR OWN

All other attendees

Thursday, April 26

7:30 a.m. - 8:30 a.m.

**REGISTRATION
& CONTINENTAL BREAKFAST**

(Pueblo West)

8:30 a.m. - Noon

GENERAL SESSION

(Pueblo Ballroom)

WELCOME

Lynn Lowe, NALC President

8:30 a.m. - 9:30 a.m.

COMMISSIONERS' PANEL

John Franchini, New Mexico

Marguerite Salazar, Colorado

9:30 a.m. - 10:30 a.m.

COMMISSIONERS' PANEL

Roger Sevigny, New Hampshire

Trinidad Navarro, Delaware

10:30 a.m. - 10:45 a.m.

REFRESHMENT BREAK

10:45 a.m. - Noon

COMMISSIONERS' PANEL

Dean Cameron, Idaho

John Doak, Oklahoma

Ernie Csiszar, Former South Carolina

1:00 p.m.

GOLF OUTING

(at resort)

AFTERNOON AT LEISURE

DINNER ON YOUR OWN

Friday, April 27

7:30 a.m. - 8:30 a.m.

**REGISTRATION
& CONTINENTAL BREAKFAST**

(Pueblo West)

8:30 a.m. - Noon

GENERAL SESSION

(Pueblo Ballroom)

8:30 a.m. - 9:00 a.m.

**CUSTOMER ENGAGEMENT AND
THE WEB**

Ben Rex, Cyberwoven

9:00 a.m. - 9:30 a.m.

**ECONOMIC & CAPITAL MARKETS
OUTLOOK**

Nico Santini, NEAM

9:30 a.m. - 10:00 a.m.

GUARANTEE FUND ISSUES

Brian Pipkin, Mitchell, Williams, Selig,
Gates & Woodyard

10:00 a.m. - 10:15 a.m.

REFRESHMENT BREAK

10:15 a.m. - 10:45 a.m.

**CLASS ACTION DEVELOPMENT -
IT'S AFFECT ON THE LIFE
INSURANCE INDUSTRY**

Markham Leventhal, Carlton Fields
Jordan Burt

10:45 a.m. - 11:15 a.m.

DATA REGULATION

Richard Fidei, Greenberg Traurig

11:15 a.m. - 12:00 p.m.

CYBER UPDATE

Scott Harrison, Harrison Law

12:00 p.m.

**NATIONAL ALLIANCE OF LIFE
COMPANIES ANNUAL MEETING**

(All Members Welcome)

AFTERNOON AT LEISURE

***Note: some invited speakers have not
formally accepted or declined as of
publication date.***

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2018 Spring Conference
Hilton Buffalo Thunder, Santa Fe, NM
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Friday, April 27 (cont.)

6:30 p.m. - 7:00 p.m.

CLOSING RECEPTION

(Pueblo Ballroom)

7:00 p.m. - 9:00 p.m.

BANQUET

(Pueblo Ballroom)